



Winter  
2010

## Welcome to the inaugural *ALLscope Industrial Services* newsletter – **ALLtalk**

The intention of our quarterly newsletters will be to tell you a bit about us and keep you up-to-date with local industry news. It will include safety news in addition to *WorkCover* regulations and updates. Issues will be discussed that may help you maintain your industry including *Australian Standards* news and handy machine maintenance tips. The newsletter will inform you of upcoming trade events as well as having a bit of fun along the way with a joke or a funny thrown in.

Part of my vision for ALLscope is to maintain the manufacturing industry and keep it a viable proposition in Australia. The companies we do work for in small country towns are classic examples of how manufacturing is integral to the survival of the local economy. Everyone from the neighbourhood baker to local schools revolve around that one big company. If that company becomes a non-viable business and closes, the whole town suffers. I believe the same applies for the whole country.

Obviously, every time my ALLscope team helps a client in a manufacturing industry alter a machine design to make it safer, more reliable and efficient we are doing our bit to make our vision a reality. It is also true that our preventive maintenance and breakdown service keeps machines working properly with minimum downtime. All of these things keep the wheels of industry turning for now.



The thing that is not as obvious is each time we repair metal and woodworking machines in schools, universities and TAFE colleges we are helping to train the next generation of tradesman, inventors, manufacturers and leaders. This year we have done work for over 25 educational institutes and we want to help more. If your local school needs assistance with the workshop equipment that your children use I would be very happy to assist them. Just let me know by completing the referral page below or you can talk to your children's school directly and together we can keep the future generation of manufacturing a viable reality.

And, that's not all! For every school that you recommend and signs up for a preventive maintenance program between now and Christmas, I will reward you with a \$50 Visa Card or donate \$50 to the National Breast Cancer Foundation or to your school on your behalf. In addition, your school will receive two FREE Risk Assessments on workshop machines valued at \$100.

*Together we are keeping  
the wheels of industry turning.*

*David Camilleri*  
Managing Director

**PLEASE OFFER TWO FREE RISK ASSESSMENTS TO ...**

SCHOOL \_\_\_\_\_

Contact Person \_\_\_\_\_

Telephone \_\_\_\_\_

Your Name \_\_\_\_\_

Company \_\_\_\_\_

Mobilephone \_\_\_\_\_

**PLEASE FAX YOUR RECOMMENDATION TO (02) 9896 8527**



\* Monetary or charity reward issued when recommended school signs a preventative maintenance program

**ALLgratitude** to an unexpected client in Robert, Mark and their team at *The State Transit Authority*. Thank you for allowing us the opportunity to help you with this most unusual of projects.

During June and July we relocated the equipment at *The Old Bus Museum* from Tempe to Leichhardt. I didn't even know the museum existed before Robert contacted me requesting some help. To be honest I can't wait to take my family on a double decker bus ride around Sydney when the museum reopens late this year. I will be there opening week with bells on Robert.

I recommend anyone that is interested in old public transport or just wants to take the family out for a great fun day to join me. Check out the website [www.sydneybusmuseum.com](http://www.sydneybusmuseum.com) for reopening updates and information.

*Keeping the wheels of industry (on old buses) turning ... David*



## CAN YOU AFFORD PRODUCTION DOWN TIME?

Do you spend too much time on reactive repairs?

How often are your machines maintained?

**CALL RENEE FOR A FREE COPY OF OUR  
PREVENTATIVE MAINTENANCE PROGRAM ON 1300ALLSCOPE**

Limited personnel and budget are the most common reasons for managers not implementing a scheduled maintenance plan for their plant and equipment. However, most managers realise that a systematic maintenance program would increase productivity or uptime, machine safety and maintain the value of their equipment. It is true that many managers ideally want to allocate personnel to these tasks but find they spend most of their time on reactive activities.

We, at ALLscope Industrial Services, have observed first hand the effects poor maintenance has on machinery. We have also seen how implementing a Preventative Maintenance program (PM program) can significantly reduce the down time on production and increase safety and staff moral.

To provide a working example ... ALLscope began a PM program for a factory five years ago. Prior to us maintaining the equipment, this factory had an average of three breakdowns that would affect production each and every week. Within six months of us implementing a PM program and repairing the worn equipment to a serviceable level, the average number of breakdowns was reduced to less than two per year.



Many managers would not think twice to service the company or personal vehicle they use to travel to work. However, the equipment in their factories, being a much larger investment and an essential part of their business, is often over looked.

To meet your budget and servicing needs, ALLscope offers a levelled program ... bronze, silver, gold and platinum. In addition, you will receive a comprehensive service report for your OH&S records as well as a list of faults and issues found.

# The Safety Spot



# Toolbox Meetings

ALLscope Industrial Services is committed to providing a safe work place for its employees. This includes our workshop, vehicles and our client's premises. We also endeavour to provide a safe working environment for our clients and their staff whilst we are working on their site or equipment.

ALLscope has adopted a hazard identification program (Toolbox Meetings) that will help recognise safety issues within the immediate area where our technicians will be working. Prior to commencing each job, an ALLscope technician carries out a hazard assessment on the equipment and the work area to ensure it is a safe environment. This important step generally takes no longer than a few minutes and may simply mean the technician isolates the power source, wearing PPE or placing a barrier around the equipment to isolate any hazards. In extreme cases, it may necessitate the removal of the equipment from the area and carry out repairs in a safer location.

As most of the jobs we are required to do on site are breakdown repairs, there is a likely chance that a safety hazard is present. I trust you welcome this practice for the safety of everyone.

## ALLteam reward

The production target  
mystery box team reward  
for June 2010 ...

A SPIN WITH OZ JET BOATS  
ON SYDNEY HARBOUR



## AN ENGINEERING MARVEL

The Falkirk Wheel — Scotland

The Falkirk Wheel is a rotating boat lift located in central Scotland. The wheel has an overall diameter of 35 metres and consists of two opposing arms which extend 15 metres beyond the central axle and take the shape of a Celtic inspired, double-headed axe. The wheel is the only rotating boat lift of its kind in the world, and is regarded as an engineering landmark. Lego was utilised in the design process to establish how to keep the caissons (water-filled troughs) level whilst the wheel is turning.

ALLscope have played a major role in assisting our company transition to a new model of operating nationally during the last part of 2009 and early 2010. Major operational changes were needed to take place to ensure our project goals were met on budget and within the set timeframe.

We moved our major company assets between our distribution centres which needed to be done quickly but with a high quality of workmanship so our production output was not affected, ensuring minimal impact to our customers. The move was completed successfully with our production running within the agreed timeframe.

The ALLscope team were required to ensure that all project discussions and preparation work was kept confidential during the project to ensure its success. ALLscope complied with all requirements in a professional manner.

Mark Johns

NSW DC Manager

Avery Dennison



# ALL positive feedback

*It is a complete mistake to do things the same way, simply because you are used to doing things that way!*



We are working towards a more efficient workshop using *Toyota Production System* (TPS) and *Six Sigma* tools like 5S and Kanban.

Already our stock supplies have been reduced and with this system we have not completely run out before new stock has arrived. Our workshop is more organised, cleaner and safer. These systems help us provide a better service to you which we will never stop improving.



What Do You Achieve with Six Sigma?

- You solve your problems once and for all
- You make better products for your customers
- You develop your employees' competence
  - You learn to work "smarter"
  - You improve your bottom line result



## ALLscope Client Workshop

ALLscope hosted our inaugural client workshop in mid-July. Although a small turnout, we were most excited to commence the first of our series of client workshops focusing on business improvement and workshop maintenance.

We were pleased to present our guest speaker, Maralyn Kastel, from *The Detail Devils*. Maralyn is an OHS expert and passionate ambassador for a safe workplace. She is the creator of *The Detail Devils' Simply Genius* software ... a "click & go" OHS compliance solution.

The next client workshop will be held in October and will have a focus on preventative maintenance ... the time, cost and production benefits of regular machine maintenance. So look out for your personal invitation in the post ... coming soon!

**OHS compliance in a week? – YES you can!**

**Now how does that feel?**

THE  
DETAIL  
DEVILS

Ph: 4735 2186

## Upcoming Event

### The Safety Show

26—28 October 2010  
Sydney Showground  
Sydney Olympic Park



This exhibition boasts the latest in workplace health and safety products and services featuring over 350 manufacturers and suppliers.

The Safety Show is organised by  
*Australian Exhibitions & Conferences*

Tel: (03) 9654 7773  
Fax: (03) 9654 5596

E-mail: [safety@aec.net.au](mailto:safety@aec.net.au)  
Website: [www.aec.net.au](http://www.aec.net.au)

## It's not just what we do, it's how we do it

- Machine and factory installations and relocations
- Machine manufacturing, repairs, modifications and rebuilding
- Machine guarding to Australian Standards
- Breakdown service
- Scheduled preventive maintenance programs
- Metal fabrication and engineering
- Installation of compressed airlines
- Spare parts manufacturing
- Machine risk assessment

*maintaining industry*

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